

Dated the 19th December, 2022

Project Coordinator

Donor Funded Project

D-43/2/1, Shahra-e-Ghalib, Lane 3, Block 2, Clifton, Karachi.

Phone No. 021-99332207-8

**SUBJECT: EXPRESSION OF INTEREST (EoI) FOR THE POSITION OF ASSISTANT DIRECTOR
RESETTLEMENT & LEGAL**

I am seeking just such as an excellent and challenges opportunity as this prospective one, and I believe my background and your requirements may be a perfectly good match.

I am in search of National and an International Organization like World Bank, Asian Development Bank, USAID, Ministry, Department, Organization, Project and an autonomous organization where merit prevails and where my skills could be efficiently are to be utilized up to optimal level, and to assist me in this goal your Organization will definitely provide me such an environment where I can prove myself as a better, cost effective and productive employee and have hands in community development. I want to expand my career in the field of, Development Economics, Research, and Development and have a good understanding of the main aspects of Development Economics, Research, Development and Capacity Building functions in a modern business setting combined with a good theoretical background and experience of development, Development Economics, Research activities, Development, Analysis, Coordination activities. Besides this I am a quick learner, communicator, and have excellent Research, Analysis, Organizing and presentation skills. I have taken Advance Qualitative, Quantitative, Econometric and Development of Economics as electives in PhD and M.Phil degrees. I am young, energetic and fully satisfied with myself, but I want to view myself as somewhat of an initiatives-maker and such qualities benchmark me particularly distinguish from others, so I am eager to consider new challenges.

I hope that I will be given a chance to explore myself further by due consideration for this job from your side. At present, I have completed my Ph.D degree in Economics from Shah Abdul Latif University, Khairpur before this I had done M.Phil in Economic with 3.79 CGPA, Master of Business Administration (MBA) degree from Shaheed Zulfikar Ali Bhutto Institute of Science and Technology (SZABIST), Karachi in Finance majors with percent 78% and Bachelor of Business Administration Information Technology BBA (IT) from Isra University, Hyderabad with percent 81.333%. I am available on my cell number, email and on current postal address at your convenience to discuss my application further if you feel my candidature is feasible.

Yours Sincerely

(Dr. ZULFIQAR ALI KEERYO)

Curriculum Vitae

PERSONAL INFORMATION



DR. ZULFIQAR ALI KEERYO

📍 House No. A-454, B / 2 - 47, Station Road Latif Colony, Khairpur Mir's, 66020 Sindh, Pakistan
☎ (+92-332) 2390987
📠 (+92-300)3121657
✉ zakeconomist@gmail.com
CNIC 45206-9120957-3

Sex Male | Date of birth 10/01/1985 | Nationality Pakistani

PERSONAL STATEMENT

I have worked as an Economic Growth Advisor (EGA) at the Research and Training Wing, Planning and Development Board, Government of Sindh – Pakistan. I hold a Doctor of Philosophy (PhD) and Master of Philosophy (M.Phil) in Economics from Shah Abdul Latif University (SALU), Khairpur Mir's and Master of Business Administration (MBA) major in Finance from Shaheed Zulfiqar Ali Bhutto Institute of Science and Technology (SZABIST), Karachi as well as a Bachelor of Business Administration Information Technology from Isra University, Hyderabad - Sindh. I served as Visiting Faculty Member in the Institute of Health Management (IHM) - Dow University of Health Sciences, Karachi for the period of six months, where I taught different courses of Finance and Economics to the students of BBA and MBA degree program. Afterwards, I joined the Economic Cooperation Organization - Chambers of Commerce and Industry (ECO-CCI) Secretariat at the Pakistan Apex Trade Body, namely the Federation of Pakistan Chambers of Commerce and Industry (FPCCI), Karachi as Manger and had rendered services for the period of four (04) years before joining Research and Training Wing, Planning and Development, Government of Sindh, I had been a Manager (BPS-18), in the Office of Research Innovation and Commercialization (ORIC) at the Sindh Madressatul Islam University, Karachi. Presently, I am doing my research and drafting, research papers, especially in the field of international trade, businesses etc., I am also in search of a Ministry, Department, Authority, Organization and Project where my skills could be efficiently are to be utilized up to optimal level, and to assist me in this goal.

EDUCATION AND TRAINING

5 Sept. 2016 - 5 May 2021

Doctor of Philosophy (PhD – Economics)

Shah Abdul Latif University, Khairpur – Sindh, Pakistan

- Advanced Research Methods & Techniques – I, Advanced Research Methods & Techniques – II, and Political Economy in the Global Perspectives
- CGPA – 3.88; Percentage – 78.5

15 Feb. 2014 - 28 Oct. 2016

Master of Philosophy (MPhil – Economics)

Shah Abdul Latif University, Khairpur – Sindh, Pakistan

- Econometrics, Advance Micro and Macro Economics, Advance Monetary Economics, and Research Methodology.
- CGPA – 3.79; Percentage – 76.7

15 Aug 2006 – 2 Feb. 2009

Master of Business Administration (MBA – Finance)

Shaheed Zulfiqar Ali Bhutto Institute of Science & Technology, Karachi – Sindh, Pakistan

- Portfolio and Investment Management, Treasury and Funds Management, Operation Research, and Derivatives.
- CGPA – 2.69; Percentage – 78

12 April 2003 – 7 April 2006

Bachelor of Business Administration (Information Technology)

Isra University, Hyderabad – Sindh, Pakistan

- Finance, IT and Financial Management
- CGPA – 2.784; Percentage – 81.333

Curriculum Vitae

2001 - 2002

Higher Secondary School Certificate (HSSC)
Board of Intermediate and Secondary Education Sukkur
• English, Math, Physics and Chemistry
• Grade C; Percentage 55; Division 2nd

1999 – 2000

Secondary School Certificate (SSC)
Board of Intermediate and Secondary Education Sukkur
• Grade A; Percentage 55; Division 2nd

WORK EXPERIENCE

13 Feb. 2019 17 Sept 2021

Economic Growth Advisor (EGA) – (MP-III)

Research & Training Wing, Planning & Development Board, Government of Sindh, Karachi – Pakistan

- Preparing position papers, reports, and assisting Director General
- Business or sector: Government Sector

6 Aug. 2018 - 12 Feb. 2019

Manager Office of Research Innovation and Commercialization (ORIC) – (BPS-18) Sindh Madressatul Islam University, Karachi - Sindh, Pakistan

- Identifying and establishing collaborating partnership at national and international level (higher education institutes, companies, training centers, international partners etc.).
- Strong ties with the local government, business entities, entrepreneurs, universities and social communication.
- Research-related activities commissioned to universities by industrial clients, including contract research, quality control, testing, certification, and prototype development.
- Managing all matters related to Business Incubation Centre and Science & technology Parks.
- Arranging national/international Exchange programs for faculty and staff.
- Promoting entrepreneurship culture at SMIU through seminars and competitions.
- Business or sector: Government Sector

5 Aug 2014 – 4 Aug. 2018

Manager Research, Member Affairs and Budget (M-2)

The Federation of Pakistan Chambers of Commerce and Industry (FPCCI), Karachi - Sindh, Pakistan

- Analyzing intra-trade between the Economic Cooperation Organization – Chambers of Commerce and Industry Member Countries.
- To prepare Country Papers of Economic Cooperation Organization-Chambers of Commerce and Industry Bloc and other world region countries.
- Prepares, correspondence, MOU's for Joint Business Councils, European Union Countries papers/profiles and consolidates various reports as required on general administrative or specialized matters.
- Looking the matter of Free Trade Agreement (FTA) and Preference Trade Agreement (PTA) to whom Pakistan has signed the agreement like China, Malaysia.
- To handle the matter of Generalised System of Preferences Plus (GSP (+) Desk
- Prepares daily report of Business Councils and looking the matter of Membership of Business Councils, Joint Business Councils (JBC) and Joint Chambers.
- Looking the matter of Free Trade Agreement (FTA) and Preference Trade Agreement (PTA) to whom Pakistan has signed the agreement like China, Malaysia.
- To make a large number of representations on day to day letters / issues received from our members (Associations, Chambers and Trade Bodies) on their problems mainly related to misuse of discretionary powers and wrong interpretation of law by tax officials; inordinate delay in refund of Sales Tax Claim and duty drawback, unnecessary delay in clearance of imported and

Curriculum Vitae

Additional Assignments

01 March 2011 – 31 July 2011

- exportable goods on one pretext or the other, unrealistic valuation of goods on the basis of out dated prices, non-revision of Valuation Ruling on the basis of prices prevailing in local and global markets, mishandling of cargos at ports stage by Customs, Container Terminal Operator and ANF etc.,
- To make representations to the relevant / concerned functionaries such as Trade Development Authority of Pakistan (TDAP), Pakistani High Commissioners, Ambassadors, Consul Generals in foreign countries, Foreign Diplomatic Corp members in Pakistan, Chambers etc. for resolution of the trade disputes.
 - Business or sector: Private Sector
1. **Co-coordinator:** Standing Committee on Raw Cotton, FPCCI
 2. **Co-coordinator:** Standing Committee on Flour & Wheat Products, FPCCI.
 3. **Co-coordinator:** Standing Committee on Food Agriculture, FPCC.
- Visiting Faculty Member**
Institute of Health Management – Dow University of Health Sciences, Karachi - Sindh, Pakistan.
- Teaching courses of Finance, Accounting and Economics to the BBA & MBA Degree Program(s) students
 - Business or sector: Government Sector

RESEARCH WORK

**Doctor of Philosophy
(PhD – Thesis)**

**Master of Philosophy
(MPhil – Thesis)**

**Publications
(Research Papers)**

Evaluation of Pakistan - China Free Trade Agreement in Macroeconomic Framework.

Impact of Formal Institutions on Agricultural Development in Pakistan: A Case Study of District Khairpur, Sindh Province.

1. Pakistan's Trade Efficiency with its Free Trade Agreements, Preferential Trade Agreements and Major Trading Partners. International Review of Management & Business Research, Vol. 9, Issue. 3, September 2020.
2. Impact of Social Safety Nets on Poverty Reduction A Case Study of Sindh Province – Pakistan. International Journal of Management, Vol. 11, Issue. 11, November 2020.
3. US-China Trade War and Its impact on Pakistan Exports. Global Economics Review, Vol. V, Issue. III (Summer 2020).
4. Analysis of Pakistan-India Bilateral Trade: a trade intensity approach (Exports and Imports Intensity Index).
5. Basic Parameters of Trade Deficit in Pakistan, Palarch's Journal of Archaeology of Egypt/Egyptology 18(10), 1129-1138. ISSN 1567-2x.
6. Ease of Doing Business in Pakistan, Palarch's Journal of Archaeology of Egypt/Egyptology 18(8), 4928-4934. ISSN 1567-214x.
7. Trade Liberalization And Output Volatility, Elementary Education Online, 2020; Vol 19 (Issue 3): pp. 4201-4211
8. Causes And Consequences of Trade Deficit In Pakistan, Elementary Education Online, 2020; Vol 19 (Issue 4): pp. 6360-6370
9. Trade Development in Pakistan: An Evidence by Gravity Model Approach. Global Social Science Review (GSSR), Volume VII, issue II, June -2022.
10. Analyzing Household Determinants of Poverty Eradication a Microdata Analysis. Global Economic Review (GER), Volume VII, issue II, June -2022.
11. Exchange Rate, Monetary Policy and Balance of Trade: An Empirical Investigation of Pakistan. Global Social Science Review (GSSR), Volume VII, issue II, June -2022.

CONFERENCES

1. 4th Karachi International Water Conference 2019. Organized by Hisaar Foundation on November 2019.

Curriculum Vitae

2. International Conference on Sustainable Development through Innovation in Economics and Management Sciences. Organized by NED University of Engineering and Technology on March 2019.

TRAINING COURSE

19-13 December 2019

Evidence-Based Program Design, Center for Economic Research Lahore, Pakistan.

PERSONAL SKILLS

Mother tongue(s)

Sindhi

Other language(s)

UNDERSTANDING

SPEAKING

WRITING

Listening

Reading

Spoken interaction

Spoken production

English

Excellent

Excellent

Good

Good

Excellent

Urdu

Excellent

Excellent

Excellent

Excellent

Excellent

COMMUNICATION SKILLS

Good communication skills gained while I was rendering my services at the Federation of Pakistan Chambers of Commerce & Industry Karachi as Manager Member Affairs and Budget.

ORGANISATIONAL / MANAGERIAL SKILLS

In all organizations where I have worked I have gained organizational or managerial skills.

JOB-RELATED SKILLS

During my jobs I have gained the skills as:

- Research Skills, Time management, and Analytical skills

DIGITAL COMPETENCE

SELF-ASSESSMENT

Information processing

Communication

Content creation

Safety

Problem solving

Proficient user

Proficient user

Proficient user

Proficient user

Proficient user

OTHER SKILLS

- Good command of office suite (word processor, spread sheet, presentation software)
- Good command of statistical software (SPSS, E-views, and STATA).

REFERENCES

Prof. Dr. Asandas
Manwani

Department of Management Sciences, SZABIST – Hyderabad. Phone No. +92 22 2782442-3 Cell No. 0331-8318990. Email: dr.asandas@hyd.szabist.edu.pk

Dr. Muhammad Afzal
Chhajro

Manager ORIC, Sindh Madressatul Islam University, Karachi – Sindh, Pakistan. Phone No. +92 21- 99217507. Cell No. 0317-0088641. Email: machhajro@smiu.edu.pk

Book No. JG0018



Certificate No. JG 001715

Seat No. 07

SHAH ABDUL LATIF UNIVERSITY, KHAIRPUR

Having successfully passed the courses of studies
as a Regular candidate in the Faculty of Social Sciences

the degree of
DOCTOR OF PHILOSOPHY

ECONOMICS

"B" GRADE


is hereby conferred upon


ZULFIQAR ALI S/O MUHAMMAD HASUL KEERYO


in the year 2021

Given under the Seal of Shah Abdul Latif University at Khairpur, Sindh, Pakistan
on May 25, 2021




Controller of Examinations


Registrar


Vice Chancellor



Shah Abdul Latif University, (SALU)

Khairpur, Sindh, Pakistan.

No.EXAM/SEM/SALU/KHP/1288

Dated: 25-05-2021

NOTIFICATION:-

In view of the recommendations, made by the Advanced Studies and Research Board vide item No. 15 Resolution No. 15 (B) Faculty of Social Sciences (S.No: 08) passed in its 66th meeting held on 15.03.2021, approved by 16th Academic Council, meeting held on 22.05.2021 vide item No. 03 Resolution No. 03, the Vice Chancellor, Shah Abdul Latif University, Khairpur has been pleased to issue the notification for award of PhD Degree in the field of Economics on the topic: "Evaluation of Pakistan-China Free Trade Agreement in Macroeconomic Framework" to Mr. Zulfiqar Ali S/o Muhammad Hasul Keeryo PhD Research Scholar, Department of Economics.


✓ Controller of Examinations

SHAH ABDUL LATIF UNIVERSITY

KHAIRPUR, SINDH, PAKISTAN

Certificate No. F.AM 088077

Book No. 0881




EXAMINATION WING (SEMESTER)

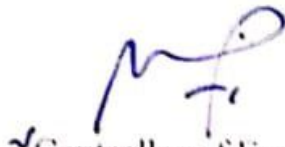
PASS CERTIFICATE

This is to certify that Mr. Zulfiqar Ali S/O Muhammad Hasul Keeryo has passed the **Doctor of Philosophy (PhD)** in Economics, under Seat No. Eco-2016-07 in the academic year 2021, Faculty of Social Sciences, Examination held by Shah Abdul Latif University, Khairpur.

1. Open Defence/Viva Voce Examination was held on 24.09.2020,
2. Result was announced on 15th March, 2021,
3. Topic of his thesis: "Evaluation of Pakistan China Free Trade Agreement in Macroeconomic Framework".
4. Grade: "B"

Prepared by: 

Checked by: 

✓ Controller of Examinations 

Dated: 06.04.2021

SHAH ABDUL LATIF UNIVERSITY

KHAIRPUR, SINDH, PAKISTAN

Certificate No. F.AM 099743



Book No. 0998

Final Result Transcript Doctor of Philosophy

Certificate showing the number of marks secured by

Grading Formula		
80-100	A	4.0
65-79	B	3.0 to 3.9
50-64	C	2.0 to 2.9
Below 50 ---- Fail		

Mr. Zulfiqar Ali S/O Muhammad Hasul Keeryo

Seat No. 07

Academic Session 2021

Department of Economics

SUBJECTS	Credit Hours	MARKS			L.G	G.P	RESULT/ REMARKS
First Semester		Max:	Min:	Obtained			
Advanced Research Methods & Techniques-I	CH-3	100	50	65	B	3.0	Pass
Advanced Research Methods & Techniques-II	CH-3	100	50	80	A	4.0	
Law and Human Rights	CH-3	100	50	80	A	4.0	
Political Economy in the Global Presptives	CH-3	100	50	65	B	3.0	
Sub Total (A)	CH-12	400		290		3.50	
Second Semester							
Independent Research Studies-I	CH-3	100	50	80	A	4.0	Pass
Independent Research Studies-I	CH-3	100	50	80	A	4.0	
Sub Total (B)	CH-6	200	50	160		4.00	
Total (A+B)	CH-18	600		450		3.75	
Thesis (Research work) Open Defense Viva-Voce	CH-12	200	100	178	A	4.0	
Grand Total Marks (A+B+C)	CH-30	800		628	B	3.88	
Marks (in words)	Six Hundred Twenty Eight Only						
Grade "B"							

Prepared by:

Checked by:

Date of Issue: 06.04.2021

Controller of Examinations

Note: The University reserves the right of issuing any correction in the result, if any mistake is deducted later on.

Book No. HR0082

Certificate No. HR008164

Seat No. 198



SHAH ABDUL LATIF UNIVERSITY, KHAIRPUR

Having successfully passed the courses of studies
as a Regular candidate in the Faculty of Social Sciences

the degree of

MASTER OF PHILOSOPHY (M.PHIL)

ECONOMICS

"B" GRADE


is hereby conferred upon


ZULFIQAR ALI S/O MUHAMMAD HASUL KEERYO

in the year 2016

Given under the Seal of Shah Abdul Latif University at Khairpur, Sindh, Pakistan
on 11th May, 2016




Controller of Examinations


Registrar


Vice Chancellor



Shah Abdul Latif University, (SALU)

Khairpur, Sindh, Pakistan.

No.Exam/Sem/SALU/Khp/-
Dated: 09.11.2016

1258

NOTIFICATION

In view of the recommendations, made by the Advanced Studies and Research Board vide Item No. 13 resolution No. (ii) passed in its 59th meeting held on 25.10.2016 approved by the 14th Academic Council, meeting held on 28.10.2016 vide item No. 19 resolution No. (ii) in the Faculty of Social Sciences, the Vice Chancellor, Shah Abdul Latif University, Khairpur has been pleased to issue the notification for award of M.Phil Degree in the field of Economics on the topic: **“IMPACT OF FORMAL INSTITUTIONS ON AGRICULTURE IN DEVELOPMENT IN PAKISTAN: A CASE STUDY OF DISTRICT KHAIRPUR, SINDH PROVINCE”** to Mr. Zulfiqar Ali S/O Muhammad Hasul Keeryo M.Phil Research Scholar, Department of Economics.

/ Controller of Examinations

09.11.2016

Shah Abdul Latif University

Book No. 3



Certificate No.

072

This is to certify that Mr. / Miss Zulfigar Ali,
No. Dr. Muhammad Hasul Keeryo-
has passed the Master / ~~Doctor~~ of Philosophy Examination in Economics held by the

SHAH ABDUL LATIF UNIVERSITY

1. Viva - Voce Examination was held on 22nd August 2016,
2. Result was announced on 25th October 2016,

Topic of his / her thesis "Impact of Formal Institutions on Agriculture in Development in Pakistan: A Case Study of District Khairpur, Sindh province"

RECEIVED RS. 2012

DATED 11-11-2016

/ Controller of Examinations,
Shah Abdul Latif University
Khairpur, Sindh

11.11.2

SHAH ABDUL LATIF UNIVERSITY

KHAIRPUR, SINDH, PAKISTAN

Certificate No. F.AM 099745



Book No. 0998

Final Result Transcript

Master of Philosophy

Certificate showing the number of marks secured by

Grading Formula		
80-100	A	4.0
65-79	B	3.0 to 3.9
50-64	C	2.0 to 2.9
Below 50 --- Fail		

Mr. Zulfiqar Ali S/O Muhammad Hasul Keeryo

Seat No. 198

Department of Economics

Academic Session

2016

Department of Economics							
SUBJECTS	Credit Hours	MARKS			L.G	G.P	RESULT/ REMARKS
First Semester		Max:	Min:	Obtained			
Research Methodology	CH-3	100	50	81	A	4.0	Pass
Advance Macro Economics	CH-3	100	50	82	A	4.0	
Advance Micro Economics	CH-3	100	50	65	B	3.0	
Issues of Pakistan Economy	CH-3	100	50	70	B	3.3	
Sub Total (A)	CH-12	400		298		3.58	
Second Semester							
Human Resource Development (HRD)	CH-3	100	50	83	A	4.0	Pass
Econometrics	CH-3	100	50	66	B	3.0	
World Trade Organization Globalization & Economic Integration	CH-3	100	50	70	B	3.3	
Advance Monetary Economics	CH-3	100	50	80	A	4.0	
Sub Total (B)	CH-12	400		299		3.58	
Thesis/Viva-Voce	CH-6	200	100	170	A	4.00	
Grand Total Marks	CH-30	1000		767	B	3.79	
Marks (in words)	Seven Hundred Sixty Seven						
Grade "B"							

Prepared by:
Dated 15.12.2021

Checked by:

Controller of Examinations

Note: The University reserves the right of issuing any correction in the result, if any mistake is deducted later on.



**SHAHEED ZULFIKAR ALI BHUTTO
INSTITUTE OF SCIENCE AND TECHNOLOGY
KARACHI, PAKISTAN**

has conferred upon

Zulfiqar Ali Keeryo s/o Muhammad Hasul Keeryo

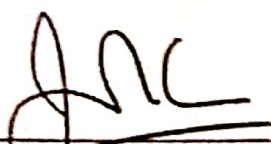
the degree of

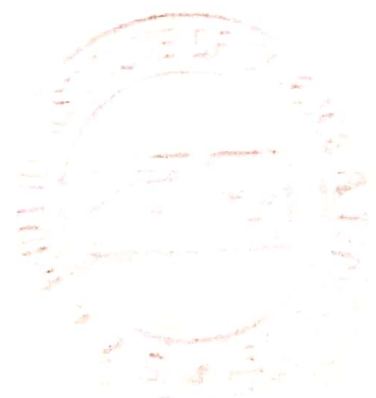
Master of Business Administration

in the

Faculty of Management Sciences

February 2, 2009


President




Chancellor



SHAHEED ZULFIKAR ALI BHUTTO
INSTITUTE OF SCIENCE AND TECHNOLOGY
 (Established through Sindh Govt. Act No. XI of 1995)
 Karachi, Pakistan

This is to certify that

Zulfiqar Ali Keeryo s/o Muhammad Hasul Keeryo

has completed all requirements for
 the degree of

MASTER OF BUSINESS ADMINISTRATION

at

Karachi Campus

February 2, 2009

Alagood
 Director

JNL
 President



SHAHEED ZULFIKAR ALI BHUTTO
INSTITUTE OF SCIENCE AND TECHNOLOGY
 (Established through Sindh Govt. Act No. XI of 1995)
 Karachi, Pakistan
TRANSCRIPT

Name: ZULFIQAR ALI KEERYO

Serial No: KHI-3851

Father's Name: MUHAMMAD HASUL KEERYO

Reg. No: 0602209

Program: Master of Business Administration

Enrollment Date: 15-08-2006

Graduation Date: 02-02-2009

Issue Date: 02-03-2009

Course No.	Subject Title	Credit Hours	Grade	Grade Points	Semester GPA
Semester - Fall 2006					
BA 417	Retail Management	3	B	3	2.80
BA 431	Financial Management	3	C+	2.5	
BA 434	Marketing Management	3	C+	2.5	
BA 441	Managerial Accounting	3	B	3	
BA 443	Human Resource Management	3	B	3	
Semester - Spring 2007					
BA 418	Principles of Audit	3	B+	3.5	3.05
BA 439	Business Research Methods	3	C	2	
BA 442	Strategic Management	3	B	3	
BA 468	Business Law	3	B	3	
BA 4801	Management Information Systems	3	A	3.75	
Semester - Fall 2007					
BA 426	Entrepreneurship	3	C	2	2.50
BA 429	Money and Banking Management	3	C+	2.5	
BA 4115	Derivatives	3	C+	2.5	
BA 4732	Corporate Finance	3	B	3	
Semester - Spring 2008					
BA 416	Organizational Behavior	3	C	2	2.40
BA 427	Business Ethics	3	C	2	
(BA 428)	Managerial Economics	(3)	(D)	(1)	
BA 466	Operations Research	3	B	3	
BA 4831	Portfolio and Investment Management	3	C+	2.5	
BA 4834	Treasury and Funds Management	3	C+	2.5	
Semester - Fall 2008					
BA 5102	Managerial Economics	3	C+	2.5	2.50

Total Credits

60

CGPA

2.69

The candidate has a previous BBA (IT) degree from the Isra University, Hyderabad

The candidate has completed the Internship requirements in Fall 2008

The candidate has passed the Comprehensive Examination in Fall 2007

The candidate has completed all requirements for the two year MBA Degree

Records

Examination Controller

Director

President

Grading Plan: *		
Letter	Numerical Value	Grade Points
A+	94 - to - 100	4
A	90 - to - 93	3.75
B+	84 - to - 89	3.5
B	80 - to - 83	3
C+	75 - to - 79	2.5
C	70 - to - 74	2
D	50 - to - 69	1
F	00 - to - 49	0
W	Withdrawn	-

* Revised Grading Plan effective 2004 admissions



SHAHEED ZULFIKAR ALI BHUTTO

INSTITUTE OF SCIENCE AND TECHNOLOGY

90 CLIFTON, KARACHI, PAKISTAN. TEL:(021) 111-ZABIST (111-922-478) FAX: (021) 583-0446

July 16, 2010

To Whom It May Concern:

This is to certify that Mr. Zulfiqar Ali Keeryo Registration # 0602209 completed his MBA Degree from Shaheed Zulfiqar Ali Bhutto Institute of Science and Technology (SZABIST) Karachi in 2009.

This certificate of conversion is being issued on student's request.

Zulfiqar Ali Keeryo


Reg No. 0602209

Program: Masters in Business Administration

Course no	Subject Title	Total Marks	Marks obtained	Grade
Semester - Fall 2006				
BA417	Retail Management	100	80	B
BA431	Financial Management	100	75	C+
BA434	Marketing Management	100	75	C+
BA441	Managerial Accounting	100	80	B
BA443	Human Resource Management	100	80	B
Semester - Spring 2007				
BA418	Principles of Audit	100	84	B+
BA439	Business Research Methods	100	70	C
BA442	Strategic Management	100	80	B
BA468	Business Law	100	80	B
BA4801	Management Information System	100	90	A
Semester - Fall 2007				
BA426	Entrepreneurship	100	73	C
BA429	Money and Banking Management	100	75	C+
BA4115	Derivatives	100	75	C+
BA4732	Corporate Finance	100	83	B
Semester - Spring 2008				
BA416	Organizational Behaviour	100	74	C
BA427	Business Ethics	100	70	C
BA466	Operational Research	100	81	B
BA4831	Portfolio & Investment Management	100	79	C+
BA4834	Treasury & Fund Management	100	78	C+
Semester - Fall 2008				
BA5102	Managerial Economics	100	79	C+
		2000	1,561	

Total Percentage

78%


Mohammad Siddique
Academic Controller

E-mail: info@szabist.edu.pk

World Wide Web: <http://www.szabist.edu.pk>

ISRA UNIVERSITY



Kulfiyar Ali Koomyo

having successfully completed the programme of study
prescribed by the University and having been examined in
March 2006 has been duly awarded the Degree of
Bachelor of Business Administration (Info Tech)



07-00114

00007-40/2

Hyderabad, Pakistan


Controller of Examinations


Registrar


Vice Chancellor

20 December 2006

ISRA UNIVERSITY

Accredited by the University Grants Commission of Pakistan*
Chartered by the Government of Sindh (Pakistan)



Book No.
6

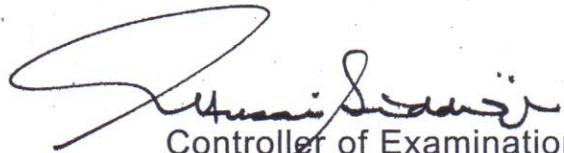
PASS CERTIFICATE

Certificate No.
0298

This is to certify that Mr./Ms. *Lulfiqar Ali Keeryo*
S/o/D/o Mr. *Muhammad Hasul Keeryo*, after having
successfully completed the prescribed courses, has passed the
Bachelor of Business Administration (I.T) Examination of this University.
He/She obtained **81.333** % marks in aggregate, and secured
Cumulative Grade Point Average of **2.784** out of 4.

Date	Admission of Student:	12 April 2003
	Completion of Studies:	07 April 2006

Issued on **03 May 2006**


Controller of Examinations

The University reserves the right of issuing any correction in
the result if any mistake is detected later



ISRA UNIVERSITY

Office of the Controller of Examinations

Duplicate

Program Code 46-2		TRANSCRIPT BACHELOR OF BUSINESS ADMINISTRATION (INFORMATION TECHNOLOGY)		Certificate # 05-13-01110				
Name: Zulfiqar Ali		Surname: Keeryo						
Nationality (Country): Pakistan		Father's Name: Muhammad Hasul						
Student ID #: 0304-BBA(IT) 02		Enrollment #: 00887-46-2						
Date of Birth: 10 January 1985		Date of Admission: 12 April 2003						
Faculty: Computer & Management Sciences		Year Degree Awarded: 2006						
Department: Management Sciences		Total Marks 4400						
Degree / Program: Bachelor of Business Administration (Information Technology)								
Spring Semester 2003			Fall Semester 2003					
Course #	Course Title / Subject	Max Marks	Marks Obtained	Course #	Course Title / Subject			
CSCS 101	Introduction to Computers	100	83.75	MSMK 152	Marketing Principles			
CSMO 151	Office Applications	100	70.00	MSEC 131	Principles of Macro Economics			
MSIB 111	Introduction to Business	100	70.00	MSMG 112	Principles of Management			
MSAC 121	Principles of Accounting	100	65.00	MSBF 141	Introduction to Business Finance			
MTBM 112	Business Mathematics	100	74.00	MTSP 113	Elements of Statistics & Probability			
HMLG 111	English & Study Skills*	100	89.85	HMSI 113	Islamic Studies			
HMPS 112	Pakistan Studies	100	77.00	CSWD 115	Web Site Development			
				CSCA 152	Computer Application to Business			
Total		700	829.30	75.61	Total	800	860.06	82.51
Spring Semester 2004			Fall Semester 2004					
Course #	Course Title / Subject	Max Marks	Marks Obtained	Course #	Course Title / Subject			
CSOP 152	Object Oriented Programming	100	74.00	MSHR 212	Human Resource Management			
MSAC 221	Cost Accounting	100	84.00	CSMM 223	Multimedia Information Management			
MSEC 231	Principles of Micro Economics	100	95.00	MSQM 216	Total Quality Management			
MSMB 241	Money & Banking	100	74.00	MSAC 222	Managerial Accounting			
MSTX 242	Laws of Taxation	100	90.00	MSBP 232	Business Problems of Pakistan			
HMTR 211	Technical Report Writing	100	86.60	CSEC 354	E- Commerce			
				CSIS 221	Management Information Systems			
Total		600	503.60	83.93	Total	700	566.20	81.17
Spring Semester 2005			Fall Semester 2005					
Course #	Course Title / Subject	Max Marks	Marks Obtained	Course #	Course Title / Subject			
MSAD 322	Auditing	100	77.00	MSFM 342	Management of Financial Inst. & Markets			
MSBC 315	Business Communication	100	79.75	MSOR 312	Project Management			
MSBR 314	Business Research Methods	100	94.60	CSSD 351	System Dynamics			
CSSA 421	Systems Analysis & Design	100	83.70	MSOR 312	Network Management			
MSOT 313	Organizational Theory & Practice	100	65.00	MSIT 399	BBA (IT) Project			
CSVB 251	Visual Programming	100	70.00					
MTQB 312	Quantitative Business Analysis	100	79.55					
Total		700	549.60	78.51	Total	600	514.30	85.72
Summer Session 2005								
Course #	Course Title / Subject	Max Marks	Marks Obtained					
MSSI 300	Internship	200	174.00					
CSDA 358	Database Administration	100	79.60					
Total		300	253.60	84.53				

* Improved in subsequent semesters

Issued on:
17 May 2013

Equivalent Marks %: A ≥ 95; A⁺ = 90 - 94; B⁺ = 87 - 89; B = 84 - 86; B⁻ = 80 - 83; C⁺ = 77 - 79; C = 74 - 76; C⁻ = 70 - 73; D⁺ = 65 - 69; D = 60 - 64; F < 60
Official certificate not valid without signature and seal of the University.
Entries below this line are null and void

BOARD OF INTERMEDIATE AND SECONDARY EDUCATION

SUKKUR, SINDH

Book No. HS 02854

Seat No. 35338



Certificate No. HS 285391

Group Pre-Engineering

HIGHER SECONDARY CERTIFICATE EXAMINATION, 2002

ANNUAL/SUPPLEMENTARY

This is to certify that Faizy Anwar
Son/Daughter of Muhamma Ali
a student of Government Girls High School
passed the HIGHER SECONDARY CERTIFICATE EXAMINATION
of the Board of Intermediate & Secondary Education, Sukkur, held in the
month of April 20 02

He/She was placed in

Marks out of 1100/1200 Marks.

Grade by securing 605

The Examination was taken as a whole/in parts.

His/Her marks of identification are

Sukkur, Sindh

Dated:

27 - 3 - 2004

Controller of Examinations

Secretary

BOARD OF INTERMEDIATE & SECONDARY EDUCATION

SUKKUR - SINDH

GROUP : PRE-MEDICAL
PRE-ENGINEERING

Book C-D No. 000687



GRADES OUT OF 1100
A-1 880 Marks & above
A 770 Marks to 879
B 660 Marks to 769
C 550 Marks to 659
D 440 Marks to 549
E 363 Marks to 439
FAIL BELOW 363

Certificate C-D No. 000692

MARKS CERTIFICATE

Certificate Showing the number of marks secured by the Candidate

Mr./Miss. Zulfikar Ali S/o. D/o. Muhammad Husul Surname Keerje
of Govt. Higher Secondary School/College Kot Diji District Khairpur
under each head of passing at Higher Secondary Certificate Part I-II (Class XI & XII) Annual/Supplementary Examination 2002
held in the month of April 2002

SEAT NO:	HEAD OF PASSING														Grand Total	Pass / Fail	Grade	REMARKS				
	ENGLISH		Urdu(s) / Urdu - I		Sindhi / Urdu - II		Islamic Education / Civics in lieu of Islamic Education		Pakistan Studies		PHYSICS		CHEMISTRY						BIOLOGY		MATHS	
	Paper - I	Paper - II	Theory	Practical	Theory	Practical	Paper - I	Paper - II	Theory	Practical	Paper - I	Paper - II	Theory	Practical					Theory	Practical	Paper - I	Paper - II
35338	100	100	100	100	100	100	50	50	50	50	75	25	75	25	75	25	75	25	100	100		
Maximum Marks	100	100	100	100	100	100	50	50	50	50	75	25	75	25	75	25	75	25	100	100		
Minimum Marks	33	33	33	33	33	33	17	17	17	17	25	08	25	08	25	08	25	08	33	33		
Marks Obtained	57	43	58	64	26	30	28	25	49	25	24	36	24	—	—	—	—	—	605	605		
F																						

Total Marks (in words) Six hundred Five only

NOTE: (i) Errors and omissions excepted and can be rectified at any time on the basis of original record.
(ii) Indication of failing subject/papers by a red line or circle is simply for showing the position at glance. No responsibility shall lie on the Board for any inadvertent omission in this regard. Candidates should see for themselves success or failure in a paper on the basis of marks required and the marks obtained. Candidates not rely on presumptions.
(iii) The Board reserves the right of issuing any correction at any stage.

SUKKUR, SINDH.

Dated 7-6-2006 Prepared by: _____

Checked by: _____

Read by: _____

Seen by: _____

(Signature)
CONTROLLER OF EXAMINATIONS

BOARD OF INTERMEDIATE AND SECONDARY EDUCATION

SUKKUR, SINDH

Book No.ss 05099
Centre Noor Bozdar

Certificate No.ss 509889
Seat No. 105130
Group: Science/~~General~~



SECONDARY SCHOOL CERTIFICATE EXAMINATION 19 2000 ANNUAL/SUPPLEMENTARY

This is to Certify that Zulfiqar Ali S/o, D/o Muhammad Hasul, Keertte
Government High School Mehraib Ali Sadana has passed the Secondary School Certificate Examination held in the month of March 19 2000 as a Regular/Private candidate and qualified in the following subjects:

COMPONENT I

1. Urdu & Sindhi Saalees or Sindhi & Urdu Saalees or
2. English
3. English Literature & Pakistan Studies
4. Urdu Saalees / Geography of Pakistan
4. Islamiat

COMPONENT II

- Science Group
1. Physics
 2. Chemistry
 3. Mathematics
 4. Biology
- General Group
1. General Science
 2. General Mathematics
 3. _____
 4. _____

COMPONENT III

He/She offered Agri- as a vocational subject under this Component and has been awarded Grade A-1 by his/her Institution on the basis of internal assessment.

641

The candidate obtained A Grade by securing

His/Her date of birth as recorded in the admission form is 10th January

His/her marks of identification are _____

Marks out of 850 Marks. The Examination was taken by the candidate as a whole/in parts, one thousand nine hundred and _____

Eighty five

Sukkur, Sindh.

Dated 18-09-02

Controller of Examinations.

[Signature]

[Signature]

SUKKUR - SINDH

GROUP : SCIENCE



GRADES OUT OF 850		DIVISION
A-1	680 & above	First 510 & above
A	595 to 679	Second 383 to 509
B	510 to 594	Third 281 to 382
C	425 to 509	
D	340 to 424	
E	281 to 339	

MARKS CERTIFICATE

Certificate A.C.N^o. 117248

Certificate Showing the number of marks secured by the Candidate

Certificate Showing the number of marks secured by the Candidate

Mr. M^{rs}. Faizgar Ali S/o Abdumamad Hussain Keenjo

of Govt. High School Mehrab Ali Sec Bg District Chardaro

under each head of passing at Secondary School Certificate Part I-II (Class IX & X) Annual/Supplementary Examination 2000
held in the month of March 2000

SEAT NO:	HEAD OF PASSING																		REMARKS					
	COMPONENT - I								COMPONENT - II															
	ENGLISH		Sindhi / Urdu - I		Urdu(s)/Urdu-II/Asan Sindhi		Pakistan Studies		Islamiat / Civics/Akhlaqat		Biology/Computer Science		Physics		Chemistry		Mathematics							
	Paper - I	Paper - II									Theory	Practical	Theory	Practical	Theory	Practical								
105730	75	75	75	75	75	75	75	75	75	75	75	25	25	75	25	75	25	100	Grand Total 850	Pass / Fail	Grade	Subject Marks out of 250	Assmt: by School	COMPONENT - III
Maximum Marks	75	75	75	75	75	75	75	75	75	75	25	25	75	25	75	25	33							
Minimum Marks	25	25	25	25	25	25	25	25	25	25	08	08	25	08	25	08	33							
Marks Obtained	61	57	55	52	64	64	64	43	24	40	25	52	24	24	80	80	80	641	Pass A	240	A+			
F																								

Total Marks (in words) 500 hundred fifty one —

NOTE:

- (i) Errors and omissions excepted and can be rectified at any time on the basis of original record.
- (ii) Indication of failing subject/papers by a red line or circle is simply for showing the position at glance. No responsibility shall lie on the Board for any inadvertent omission in this regard. Candidates should see for themselves success or failure in a paper on the basis of marks required and the marks obtained. Candidates not rely on presumptions.
- (iii) The Board reserves the right of issuing any correction at any stage.

SUKKUR, SINDH.

SUKKUR, SINDH.
Dated 14-10-2005 Prepared by: _____

Checked by:

Read by:

Seen by: _____



OFFICE OF THE REGISTRAR
DOW UNIVERSITY OF HEALTH SCIENCES

Baba-e-Urdu Road, Karachi-74200 Pakistan. Tel: 9215754-57 Ext : 110 Fax : 021-2745826
E-mail : registrar@duhs.edu.pk Website: www.duhs.edu.pk

Ref No. DUHS /Reg / 2012/03-63

Date: 9th March, 2012

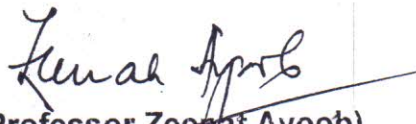
TO WHOM IT MAY CONCERN

This is to certify that Mr. Zulfiqar Ali Keriyo served in the Institute of Health Management (IHM) Dow University of Health Sciences as a visiting faculty member in Spring 2011 September (March-July 2011). During the semester he taught the following subjects of BBA and MBA programs:

- a. Introduction to Accounting - BBA Program
- b. Micro/Macro Economics - MBA Program

The quality of lectures/presentations delivered by Mr. Zulfiqar Ali Keriyo was up to the mark and as per the standards of IHM. His interaction with students, colleagues and staff was very cordial and respectful. He is an enthusiastic, meticulous and industrious teacher, always ready to teach and guide his students.

We wish Mr. Zulfiqar Ali Keriyo best of luck in his future endeavors and recommend him for any assignment/career which he aspires for.


(Professor Zeenat Ayoob)
Registrar
Dow University of Health Sciences
Karachi



**THE FEDERATION OF PAKISTAN
CHAMBERS OF COMMERCE & INDUSTRY**
وفاق ایوان ہائے تجارت و صنعت - پاکستان

FPCCI/ADMIN/HR/2018-4271
7th August, 2018

TO WHOM IT MAY CONCERN

Mr. Zulfiqar Ali Keeryo S/o Muhammad Hasul joined the Federation of Pakistan Chambers of Commerce and Industry (FPCCI) on August 05, 2014 as Senior Executive Officer (SEO) and was promoted as Manager on July 01, 2017.

During his stay in FPCCI, he was disciplined and worked satisfactorily. He tendered his resignation on 5th July, 2018 for better opportunity. He is a good officer and works well in a team.

FPCCI wishes his success in his career.

(DR. IQBAL THAHEEM)
Secretary General

FPCCI Head Office, Karachi	FPCCI Capital Office, Islamabad	FPCCI Regional Office, Lahore	FPCCI Regional Office, Peshawar	FPCCI Regional Office, Quetta
Federation House, Main Chifton, Karachi, Pakistan. Tel: (021-35873691-94 Fax: (92-21) 35874332 E-mail: info@fpcci.org.pk Web: www.fpci.org.pk	G-8/1, Awwan-e-Sanat-o-Tijarat Road, Mauve Area, Islamabad. Tel: (92-51) 2251891-3, 2289303 Fax: (92-51) 2251894 Email: islamabad.capital@fpcci.org.pk	50-A, Tufail Road, Lahore Cantt. Tel: 042-36670970-71 Fax: (92-42) 36670972 E-mail: lahore.regional@fpcci.org.pk	Suit # 9 & 10, 2nd Floor, Azam Tower, University Road, Peshawar. Tel: 091-5704291-2 Fax: (92-91) 5846259 E-mail: peshawar.regional@fpcci.org.pk	Cell: 0332-7860717 E-mail: quetta.regional@fpcci.org.pk



Alma-Mater of Quaid-e-Azam Mohammad Ali Jinnah
SINDH MADRESSATUL ISLAM UNIVERSITY

NO.SMIU/SER-CER/2019-272

Dated: 11th March 2019

SERVICE CERTIFICATE

Mr. Zulfiqar Ali Keeryo S/O Muhammad Hasul Keeryo served as Manager (BPS-18) in the Office of Research, Innovation & Commercialization (ORIC) on contract basis with effect from 6th August 2018 to 12th February 2019, at Sindh Madressatul Islam University, Karachi.

2. He is no more in the employment of SMI University.

Shakeel Ahmed Abro
Director (HRM)

Copy to:

1. Mr. Zulfiqar Ali Keeryo
2. Personal File



GOVERNMENT OF SINDH
PLANNING & DEVELOPMENT DEPARTMENT
(RESEARCH & TRAINING WING)

Payyaz Centre, Mezzanine Floor, Opp. P.T.C.
Shahrah-e-Faisal, Karachi.
Ph: # (021) 9933 2153

No.RTW/Admn./Misc./2020

Karachi, dated: 25th September, 2020

TO WHOM IT MAY CONCERN

This is to confirm that Mr. Zulfiqar Ali Keeryo has worked with us in capacity of Economic Growth Advisor (MP-III) from 13th February 2019 till 17th September 2020.

We wish him all the best in his future endeavors.

(NAEEM-UZ-ZAFAR)
CHIEF ECONOMIST/
DIRECTOR GENERAL